

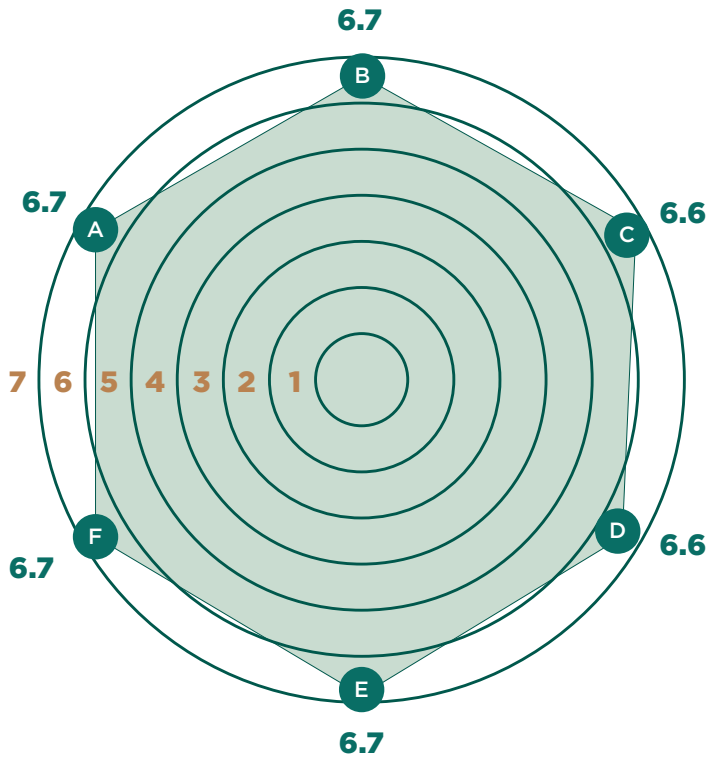
GREENWOOD PLACE

2020 CLIENT AND GRANTEE SURVEY RESULTS



WHAT PEOPLE SAY ABOUT US CLIENT SURVEY OVERVIEW

On a scale of 1-7, clients were asked to rate Greenwood Place. A total of 14 respondents participated, representing Greenwood Place’s 18 clients. Feedback was overwhelmingly positive.



A 6.7 out of 7

Would you recommend Greenwood Place to a friend who needs advice or execution support in their philanthropy?

“Impartial honest advice, extensive knowledge in the field and excellent staff and relationships to execute, great commitment to the cause.”

B 6.7 out of 7

How would you rate Greenwood Place as partner to your philanthropic or other social impact activities?

“The team works to help you achieve the most out of your giving which in turn makes you able to give more; in time as well as in capital.”

C 6.6 out of 7

How do you feel about Greenwood Place’s professional skills as a grantmaker or advisor?

“It feels as though both granter and grantee benefit greatly from their due diligence process and throughout the duration of the grant period.”

D 6.6 out of 7

If you use Greenwood Place for additional advice beyond grant-making, how do you feel about the advice that you gain?

“Their advice is more than welcome, it helps us question ourselves and at every single step to choose the best way to go. They function as a sounding board and help us understand our work in a better way.”

E 6.7 out of 7

If you used us for COVID-19 response advice, how do you feel about the advice/support that we have given you?

“It was extremely efficient and effective. The team worked very hard and collaboratively to come up with a strategic response portfolio.”

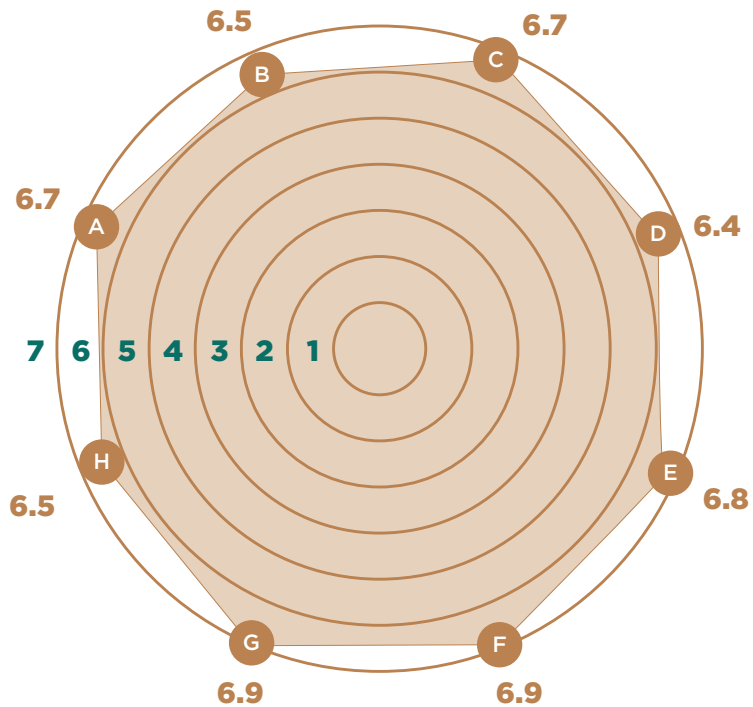
F 6.7 out of 7

Overall, how do you feel about Greenwood Place?

“My philanthropy would not be where it is now without them.”

WHAT PEOPLE SAY ABOUT US GRANTEE SURVEY OVERVIEW

We asked our 70 grantee partners to rate Greenwood Place on a scale of 1-7 and 62 participated.



A 6.7 out of 7

How do you feel about your overall relationship with Greenwood Place?

“We are extremely pleased with the relationship we have with your organisation.”

C 6.7 out of 7

Do we give you enough information up front about us and our processes?

“It felt like a proper relationship was being built from the start; something meaningful to both parties (and onward donors). This is very special.”

E 6.8 out of 7

Are we responsive when you ask us a question?

“Always responsive, approachable and understanding.”

G 6.9 out of 7

Are we respectful?

“Definitely. I feel you understand the work we do and realities of delivering a frontline service which is influenced by external factors.”

B 6.5 out of 7

Do we give you enough time to gather the information we request?

“You think about things from the grantees’ perspective. That matters. And it is always evident.”

D 6.4 out of 7

Did we give you enough support to complete our due diligence process?

“Totally, the process was thorough, well explained, and expectations were clear.”

F 6.9 out of 7

Are we open and approachable?

“Absolutely! It has been such a pleasure to work with the entire Greenwood Place team. They show complete respect and are incredibly approachable.”

H 6.5 out of 7

How would you rate your interaction with us during the COVID-19 crisis?

“There was great respect and understanding during this crisis that time was of the essence, special support was needed, and different processes than normal were required.”



For additional information or to request
client references please contact us:

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